

Join the ORamaVR team: Job opportunity for Business Development Director

Business development:

ORamaVR (www.oramavr.com) supports surgeons and medical practitioners with unprecedented virtual reality (VR) training solutions.

We are looking for a Business Development director to assist us in reaching the Healthcare, Smart Education and VR markets.

Job Description:

We are looking for an enthusiastic individual with business administration background to coordinate our business development tasks, market outreach and drive the introduction of new products. This exceptional individual will operate at the crossroads of Business Development, Customer Success and User Experience. A business administration, economics or medical background and experience in digital health will be considered a major advantage.

Responsibilities:

- Envision, strategize and execute ORamaVR's market and business development strategy
- Propelling the company vision: understand the company's overall goals and objectives according to the founders' vision and ensure that what the team is working on helps getting closer to realizing that.
- Reporting: Develops business, marketing and sales presentations and provides reports based on information collected such as marketing trends, competition, new products, and pricing. A wide degree of creativity and latitude is expected. Typically reports directly to the CEO and company founders.

Skills & Requirements:

- BSc or equivalent degree on a business administration, economics or medical related discipline and MBA or equivalent.
- Analytical Skills: Studying different streams of data to determine the demographics and buying trends of current and potential customers. Understanding this data will be critical to the job.
- Communication: When gathering and presenting information, ability to present and listen well is crucial as well as ability to travel worldwide to maximize the company impact.
- Critical-Thinking: Being able to process the data in appropriate ways and make recommendations.
- Attention to Detail: Analyzing data to show trends.

Application:

- If you would like to join our team to embark with us on our journey, then please send us your complete application, including your CV and a short motivation letter.
- We will be reviewing applications as of 8th August 2018. We take candidates into the recruitment process continuously and close the position down once we have found the right candidate.
- To apply, email your application to jobs@oramavr.com